

K-12 Product & Inspiration Guide





J.T.M.[®] K-12 FOOD SERVICE

LET'S CREATE GREAT DISHES TOGETHER.[®]

J.T.M. Food Group is a forward-thinking food-processing company still rooted in the same principles of the original butcher shop. For four generations, the food professionals at J.T.M. have provided on-trend products and solutions, including sauces, soups, sides, dips, pastas, scrambles, and taco fillings, with the same commitment to integrity and quality we've had since the butcher shop days.

YOUR FULL SERVICE K-12 PROVIDER

For over 25 years, J.T.M. has been transforming USDA Foods into fully prepared, on-trend menu solutions. We create over 120 products specifically formulated to meet the needs of the National School Lunch and Breakfast Programs. Our products provide menu versatility, labor savings, and the nutritional benefits that are important to both you and your students.

VALUE-ADDED SERVICES

From participation-boosting marketing programs and graphic support, to a suite of culinary resources that include recipe development and training, J.T.M. provides 360° support to our K-12 customers.

NUTRITIONAL BENEFITS

We know that when you put good in you get good out. J.T.M. offers a wide range of products with a variety of different nutritional benefits including reduced sodium, allergen-free, gluten-free, whole grain, and reduced-fat options. And, 95% of our products carry a CN label!

USDA Foods Processor & Full Service Provider of these Commodities:



Beef



Pork



Turkey



Cheese



Tomato Paste

For more information, visit
jtmfoodgroup.com/K12



New Year. New Look. Same Heritage.

2020 marks our 40-year anniversary. To celebrate, we are launching a new logo and brand to better represent the company we are today. The new logo pays homage to our past, while setting a vision for the future. Designed to be simple, modern, and progressive, J.T.M.'s new logo features three dots that capture the essence of the brand story:

- The number three represents the company's past, present and future, and recognizes the three generations of family who have built J.T.M.
- The circular shape represents the plates, bowls and kettles at the heart of J.T.M.'s mission to provide best-in-class, kettle-crafted, culinary solutions to our customers
- The dots imply forward movement and continuation... the best is yet to come.

So, over the next year, you can expect to see elements of the new brand unveiled. We appreciate your patience during this transition, and thank you for supporting J.T.M.

About J.T.M.

- Family-held company, incorporated 1974
- Offer 600+ fully cooked products
- 550+ Employees
- Experienced management (the average manager has at least 15 years with J.T.M.)
- Active ownership and hands-on leadership
- Dedicated to sustainability by employing technologies and materials that allow for less packaging, energy reduction, and recycling

Food Safety – Our Top Priority

- All products are fully cooked
- Continuous in-line inspections
- USDA federally inspected facility
- AMS Graders & FSIS Inspectors on-site
- Allergen training for all plant employees
- GFSI (Global Food Safety Initiative) certification. We received a grade of an "A" from Cert ID and meet the BRC Global Standards for Food Safety and GFSI requirements.
- Certified integrated HACCP SSOP
- Computer integrated lot tracing
- ServSafe training for sales and marketing team

Production Capabilities

- Bagged entrée/kettle operation with over 3 million pounds per week production capacity
- Fully cooked portion meat operation with 100,000 pounds per day production capacity

Why Partner with J.T.M.

J.T.M. consistently ranks as one of the top K-12 processors in the country, ranking in the top 5 for diversions for all USDA foods we accept. School food service is a priority for J.T.M.. We want to make it easy for you to work with us.

- Active member of ACDA and SNA Patron with a firm grasp on changes taking place at USDA
- Easy USDA foods balance tracking through www.k12foodservice.com
- Uncomplicated distribution and delivery
- Extended Planned Assistance Level (PAL dollars)
- Coast-to-coast customer support through our dedicated, regional school sales team, broker network and customer service representatives.
- Recipes and culinary resources tailored to K-12.
- On trend concepts and turn-key participation boosting programs
- Research and development and food scientists

OUR CERTIFICATIONS:



OUR PARTNERS IN SCHOOL NUTRITION:





putting **good in** means getting **good out**



Assault on Sodium

J.T.M. is dedicated to keeping the sodium levels down in all the products we produce for schools.

DID YOU KNOW?

- J.T.M. used 150,000 less pounds of salt in 2019 as part of our corporate Assault on Sodium program.
- The leading brand of Sriracha sauce contains over 700% more sodium per serving than J.T.M.'s Soaring Dragon Sriracha Sauce.



Trimming the Fat

Our proprietary drain and rinse process allows us to offer reduced fat options for many products.

DID YOU KNOW?

- All J.T.M. K-12 products have zero grams trans fat or zero added trans fat (naturally occurring).



Whole Grain Goodness

Meeting those whole grain equivalents just got easier with J.T.M.'s line of WGR mac and cheeses, pastas entrées, breaded patties, and individually wrapped sandwiches.

DID YOU KNOW?

- According to Datassential's 2016 Trending Grains Report, the term "whole grain" is mentioned on 45% more menus now, compared to four years ago.



Allergen Free & Gluten Free

With the demand for cleaner label products on the rise, we have options available across all of our product lines for you to consider.

DID YOU KNOW?

- J.T.M. produces 70+ products that contain none of the ingredients listed on the Whole Foods Banned List.
- Nearly 6,000 children in the U.S., about 1 in 13 or 2 in every classroom, have a food allergy.*

*Source: FARE (Food Allergy Research & Education)



Meatless Monday: Not Just For Monday Anymore

There are so many reasons why going meatless makes sense including health, cost and environmental benefits. We have an entire line of meatless products that make serving meatless meals a cinch.

DID YOU KNOW?

- Estimates of the flexitarian population, or part-timers who "seek out vegetarian meals"—run as high as 30–40%.
- We recently partnered with the Meatless Monday organization on their K-12 cookbook. Learn more at meatlessmondays.com.



super ingredients for super foods



Mushrooms

The trend is to blend...Mushrooms bring flavor, savings and nutrition to K-12 menus!

J.T.M. has worked closely with the Mushroom Council to develop a line of mushroom-enhanced proteins and entrées including beef patties and turkey burgers, taco filling, meatballs and pasta entrées.

DID YOU KNOW?

- By blending mushrooms with ground meat, you naturally lower the calories, fat and sodium.
- Mushrooms are a superfood. They provide natural-occurring vitamin D, and B vitamins!
- A single mushroom has almost as much potassium as a small banana.

\$AVINGS...

- You can process approximately 25,521 more beef patties from the same truck of beef by blending with IQF mushrooms (70/30 blend) resulting in approximately \$13,419 less in entitlement money.*

**Comparison on 5670 All-Beef Patty to 5671 All Beef Patty with Mushrooms*



Tomatoes

J.T.M. uses over 6 million pounds of tomato paste and diced tomatoes!

Did you know, canned tomatoes are not only more affordable than fresh, but are an even better source of lycopene, a powerful antioxidant that becomes more effective when heated up during canning?

SOME OF OUR TOP TOMATO USING PRODUCTS...

• 5703 Marinara Sauce	270 medium tomatoes per case	3.5 med. tomatoes per serving
• 5578 Zesty Beef Spaghetti Sauce	193 medium tomatoes per case	2.27 med. tomatoes per serving
• 5113 Creamy Tomato Soup	180 medium tomatoes per case	2.25 med. tomatoes per serving



Cleaning Up Labels with Natural Alternatives

We are committed to providing clean labels on our premium line of fully cooked proteins by using natural ingredients in place of common additives.

CITRUS FLOUR

CITRUS FLOUR is used in a variety of products like our premium beef patties and crumbles. It provides moisture and flavor retaining benefits, and it eliminates the need for corn syrup solids, and gum acacia.

COCOA POWDER

COCOA POWDER is being used in some of our sauces to add color in place of caramel coloring.



Kettle Prepared Products: **Hispanic Fillings**

Our taco and burrito fillings make it simple to **bring bold, beautiful Hispanic flavors to your menus**. They are perfect for made-to-order street tacos, nachos, enchiladas, salads and rice bowls!

NOW TRENDING...

Mexican entrées on the rise at non-Mexican restaurants:
Among Top 500 Chains, 125 non-Mexican concepts –
25% of all Top 500 Chains – offer 413 Mexican entrées.

~ 2017 Technomic Inc.

Hispanic Food Service Consumer Trend Report



PRODUCT TYPE	PROTEIN TYPES				ATTRIBUTES AVAILABLE			
HISPANIC FILLINGS	Beef	Pork	Turkey	Meatless	AF	Extended	RF	RS
Ground Taco Fillings	YES	YES	YES	no	YES	YES	YES	YES
Ground Chorizo	no	no	YES	no	YES	no	no	YES
Shredded Taco (Carnitas)	no	YES	NO	no	no	YES	YES	YES

AF: Allergen-Free RF: Reduced/Low Fat RS: Reduced/Low Sodium



Kettle Prepared Products: **Homestyle Favorites**

Kids love the classics! From BBQ and Sloppy Joe to Sausage Gravy, we've got you covered. Great for traditional applications or try on top of flatbreads, mac & cheese, waffles, baked potatoes, or tots.

NOW TRENDING...

*Americans' long-standing sweet-tooth and newfound love for spicy food have combined into **irresistible flavor combinations** like hot honey and sweet chili. You will find these flavors popping up on all types of menus.*

~ Nation's Restaurant News



PRODUCT TYPE	PROTEIN TYPES			ATTRIBUTES AVAILABLE			
HOMESTYLE FAVORITES	Beef	Pork	Turkey	AF	Extended	RF	RS
Shredded Bar-B-Q	no	YES	no	no	YES	YES	YES
Sloppy Joe	YES	YES	YES	YES	YES	YES	YES
Hot Honey Sloppy Joe	YES	no	no	YES	no	no	YES
Sausage Gravy	no	YES	no	no	YES	YES	YES
Breakfast Scramble	N/A	N/A	YES	no	N/A	no	YES
Cheddar Grits	N/A	N/A	N/A	no	no	no	YES

AF: Allergen-Free RF: Reduced/Low Fat RS: Reduced/Low Sodium



Kettle Prepared Products: **Pasta Entrées**

WHAT'S CHANGED...

Dual Cook & Blend Production Process:

- ...Provides the ability to cook pasta and cheese sauce separately, gently blending them together at the end of the cooking cycle and prior to packaging
- ...Utilizes a variety of new technology to control the ratios of cheese sauce and pasta added to each bag of mac & cheese
- ...Improves product consistency from one bag to the next, one batch to the next

Pasta Cooking Process:

- ...Uniform cooking process with increased ability to control how long the pasta is cooked
- ...Greater flexibility and capability to cook pasta of a variety of shapes and sizes
- ...Starch, resulting from cooking pasta, is rinsed off and eliminated from the product leaving a tender yet firm pasta noodle



PRODUCT TYPE	NOODLE SHAPES						ATTRIBUTES AVAILABLE			
PASTA ENTRÉES	Elbow	Straight	Rotini	Penne	Spaghetti	Cavatappi	WGR	Semolina	RF	RS
Mac & Cheese	YES	YES	no	no	no	no	YES	YES	YES	YES
Three Cheese Cavatappi	no	no	no	no	no	YES	YES	no	YES	YES
Cheeseburger Mac	YES	no	no	no	no	no	YES	no	YES	YES
Italian Meat Sauce w/Pasta	no	no	YES	no	YES	no	YES	no	YES	YES
Alfredo Sauce w/Pasta	no	no	no	YES	no	no	YES	no	YES	YES

WGR: Whole Grain Rich RF: Reduced/Low Fat RS: Reduced/Low Sodium



Three Bean Chili

Kettle Prepared Products: Soups & Chili

There's nothing more satisfying and comforting than a warm bowl of soup or chili. All J.T.M.'s soups and chili are ready-to-use. **There's no need to add water, simply heat and serve.** And with a wide variety to choose from, it's easy to find the perfect fit for your menu.

NOW TRENDING...

Chili is the leading named offering of the soup category, and 47% of casual dining restaurants offer chili.

~ MenuMonitor, Technomics



PRODUCT TYPE	PROTEIN TYPES				ATTRIBUTES AVAILABLE			
SOUPS & CHILI	Beef	Pork	Turkey	Meatless	AF	Extended	RF	RS
Creamy Tomato	N/A	N/A	N/A	YES	no	N/A	YES	YES
Broccoli Cheese Soup	N/A	N/A	N/A	YES	no	N/A	YES	YES
Chili with Beans	YES	YES	YES	YES	YES	YES	YES	YES
Chili w/out Beans	YES	no	YES	no	no	no	YES	YES
Hot Dog Chili	YES	no	no	no	no	YES	YES	YES
Cincinnati Style Chili	YES	no	no	no	YES	no	YES	YES
Three Bean Chili	N/A	N/A	N/A	YES	YES	N/A	YES	YES

AF: Allergen-Free RF: Reduced/Low Fat RS: Reduced/Low Sodium

New! Golden Hatch Queso



Kettle Prepared Products: **Cheese Sauces**

Elevate the appeal of any dish with one of our signature cheese sauces. With a wide variety to choose from, including our NEW Golden Hatch Queso, **it's never been easier to transform an ordinary dish into something extraordinary!**

NOW TRENDING...

According to Techmonics' MenuMonitor report, incidences of **Queso Sauce** showing up on menus has **increased 33% overall**, with a **40% increase on kids' menus**.



PRODUCT TYPE	ATTRIBUTES AVAILABLE	
CHEESE SAUCES*	RF	RS
Cheddar Cheese	YES	YES
Three Cheese	no	YES
Jalapeño Cheese	YES	YES
Queso Blanco	YES	YES
Golden Hatch Queso	no	YES
Alfredo	YES	YES

RF: Reduced/Low Fat RS: Reduced/Low Sodium



* Gluten Free



New!
Hatch Salsa Verde

Korean BBQ

Caribbean Jerk

Kettle Prepared Products: **Ethnic Sauces**

J.T.M.'s line of sauces makes it easy to infuse flavor into your menus. We produce a wide variety of **Italian, Asian, Latin American and American sauces** that are **packed with flavor and versatility!**

NOW TRENDING...

According to Food Service Director's, "Flavor Trends Get Saucy" report, **two of the fast growing flavors are Korean BBQ and Caribbean Jerk.**

PRODUCT TYPE		ATTRIBUTES AVAILABLE		
ASIAN*		AF	RF	RS
SPICY SAVORY SWEET	Sriracha	YES	YES	YES
	Sweet Chili	YES	YES	YES
	General Tso's	no	YES	YES
	Korean BBQ	no	YES	YES
	Asian Base	no	YES	YES
	Sweet Teriyaki	no	YES	YES
	Sweet & Sour	no	YES	YES
	Hunan Orange	no	YES	YES

PRODUCT TYPE	ATTRIBUTES AVAILABLE		
AMERICAN*	AF	RF	RS
Buffalo	no	YES	YES
BBQ	YES	YES	YES
Brown Gravy	YES	YES	YES

PRODUCT TYPE	ATTRIBUTES AVAILABLE		
LATIN AMERICAN*	AF	RF	RS
Hatch Salsa Verde	YES	YES	YES
Salsa Roja	YES	YES	YES
Caribbean Jerk	YES	YES	YES

Our Asian Sauces contain no high fructose corn syrup, MSG or Gluten!

PRODUCT TYPE	PROTEIN TYPES			ATTRIBUTES AVAILABLE			
ITALIAN*	Beef	Pork	Turkey	AF	Extended	RF	RS
Spaghetti Meat Sauce	YES	YES	YES	YES	YES	YES	YES
Marinara	N/A	N/A	N/A	YES	no	YES	YES

AF: Allergen-Free RF: Reduced/Low Fat RS: Reduced/Low Sodium

* Gluten Free



Sous Vide Beef

Fully Prepared Proteins: Platform Proteins

Looking for products that work harder for you? Our line of platform proteins make it **simple to create a variety of speed-scratch applications** from one product.

NOW TRENDING...

*The sous vide cooking process has been around for ages, but it has seen a resurgence in the food service segment due to the demand for **high quality, easier-to-handle, safer proteins**. More and more chains including Starbucks and Chipotle are embracing sous vide products.*



PRODUCT TYPE	PROTEIN TYPES			ATTRIBUTES AVAILABLE			
PLATFORM PROTEINS	Beef	Pork	Turkey	AF	Extended	RF	RS
Sous Vide Proteins	YES	YES*	no	YES	no	YES	YES
Seasoned Beef Steak (sliced)	YES	no	no	no	YES	YES	YES
Crumbles	YES	no	no	YES	YES	YES	YES

* Commercial Equivalent Only

AF: Allergen-Free RF: Reduced/Low Fat RS: Reduced/Low Sodium



Meatballs

Fully Prepared Proteins: **Portioned Meats**

With a wide-range of portioned meat products available, serving up favorites like burgers, corn dogs and meatball subs has never been easier. And, **we offer all-meat, allergen free varieties for most of our portion meat items!**

NOW TRENDING...

*Our Mini Turkey Corn Dogs are made with ground turkey thighs and contain **no mechanically separated turkey**.*



PRODUCT TYPE	PROTEIN TYPES				ATTRIBUTES AVAILABLE			
Portioned Meats	Beef	Pork	Turkey	MB	AF	Extended	RF	RS
Burgers/Patties	YES	no	no	YES	YES	YES	YES	YES
Meatballs	YES	YES	YES	YES	YES	YES	YES	YES
Boneless Rib Patties	YES	YES	no	no	no	YES	YES	YES
Meatloaf	YES	no	no	no	no	YES	YES	YES
Salisbury Steak	YES	no	no	YES	YES	YES	YES	YES
WGR Breaded Patties & Fingers	YES	YES	no	no	no	YES	YES	YES
WGR Mini Corn Dogs	no	no	YES	no	no	YES	YES	YES
Breakfast Sausage Patties	no	YES	YES	no	YES	YES	YES	YES
Breakfast Sausage Links	no	YES	no	no	YES	YES	YES	YES

MB: Mushroom-Blended AF: Allergen-Free RF: Reduced/Low Fat RS: Reduced/Low Sodium



Whole-Grain Rich **Pretzel Bites**

Fun, portable, delicious, and packed with healthy whole grains, our Pretzel Bites are sure to be a hit with your students. According to Technomic, **38% of Generation Z say they would order pretzels** as a snack, small-plate, or appetizer. In addition, **soft pretzels have increased 10% across U.S. menus** from 2016 to 2017.

SERVING SUGGESTIONS:

- Serve with cheese sauce for dipping
- Serve as a side or in place of a roll or crackers
- Toss in cinnamon & sugar for breakfast, snack, or side.

DID YOU KNOW?

Our whole wheat flour comes from a mill in West Harrison, Indiana just minutes away from J.T.M..



Portion-Packed Products

We offer a variety of individually portioned, heat and eat products that are perfect for any day part: breakfast, lunch, after-school, dinner, and summer feeding programs. These products save on labor, minimize waste, and meet the nutritional requirements.

Available Now:

Steel Cut Oatmeal (Plain or with Brown Sugar)

Rotini with Meat Sauce (WGR)

Spaghetti with Meat Sauce (WGR)

Penne with Alfredo Sauce (WGR)

Mac & Cheese (WGR)

Cheeseburger Mac (WGR)

Three Bean Chili (AF, GF)

All of our portion packed products come packed in oven-able/steam-able bowls.

marketing that makes a difference

Food is fun and we want to help you build fun and excitement around your nutrition programs.

We know that when we work with you to understand your goals, students' preferences, and the obstacles you face, we will succeed at building promotional opportunities and programs that drive participation.

My Way Café Concept

WHAT IS MY WAY CAFÉ?

*A flexible concept that utilizes a set of core J.T.M. products, in addition to fresh ingredients and/or USDA foods, that can be served from a standard serving line to deliver **custom bowls, wraps and sandwiches**.*

Plates Boats Bowls	Brown Rice	JTM Taco Filling	JTM Queso Blanco Sauce	Pico de Gallo or Chunky Salsa
	Tortillas	JTM Turkey Carnitas	JTM Jalapeño Cheese Sauce	Sliced Jalapeños
				Shredded Lettuce



More Inspired Ideas...



BEEF PRODUCTS

AF = Allergen Free

GF = Gluten Free

PFS = Product Formulation Statement

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.		
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Red / Orange Vegetable Servings	Additional Other Vegetable Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)				
Beef: 100154 Coarse Ground Beef									
Sloppy Joe									
5407	Premium Hot Honey Sloppy Joe (AF, GF)	30	6 Boilable Bags	122.00	3.92	2.00	-		-
545	Signature Beef Sloppy Joe (GF)	30	6 Boilable Bags	132.00	3.63	2.00	-	1/8	-
Taco Fillings									
5249	Premium All-Meat Beef Taco Filling (AF, GF)	30	6 Boilable Bags	177.00	2.71	2.00	-	-	-
5250	Signature Beef Taco Filling (GF)	30	6 Boilable Bags	151.00	3.17	2.00	-	1/8	-
5252	Signature Beef Taco Filling (GF)	32	4 Boilable Bags	174.00	2.94	2.00	-	-	-
5232	Value Beef Taco Filling (GF)	30	6 Boilable Bags	166.00	2.89	2.00	-	1/8	-
5258	Value Beef Taco Filling (GF)	30	6 Boilable Bags	158.00	3.03	2.00	-	1/8	-
Meatballs									
5049	Premium Beef Meatballs (5 ct. = CN; AF, GF)	30	6 Poly Bags	192.00	2.50	2.00	-	-	-
5057	NEW Premium Beef Meatballs (4 ct. = CN; AF, GF)	30	6 Poly Bags	190.00	2.52	2.00	-	-	-
5030	Signature Beef Meatballs (5 ct. = CN)	30	6 Poly Bags	171.00	2.80	2.00	-	-	-
5035	Signature Beef Meatballs (4 ct. = CN)	30	6 Poly Bags	184.00	2.60	2.00	-	-	-
Chili									
519	Premium Cincy Style Chili (AF, GF)	30	6 Boilable Bags	86.00	5.58	2.00	-	-	1/8
5309	NEW Premium Beef Chili w/Beans (AF, GF)	30	6 Boilable Bags	99.00	4.84	2.00	-	1/4	-
579	Signature Beef Chili w/ Beans (GF)	30	6 Boilable Bags	82.00	5.83	2.00	-	3/8	-
5333	Signature Beef Chili without Beans (GF)	30	6 Boilable Bags	93.00	5.15	2.00	-	3/8	1/8
5320	Signature Hot Dog Chili (GF)	30	6 Boilable Bags	104.00	4.60	1.00	-	3/8	1/8
5337	Signature Beef Chili con Carne with Beans (GF)	30	6 Boilable Bags	85.00	5.64	2.00	-	1/8	-
5338	Signature Beef Chili con Carne without Beans (GF)	30	6 Boilable Bags	96.00	5.00	2.00	-	1/8	1/8
WGR Pasta Entrées									
5151	Cheeseburger Mac (elbow)	30	6 Boilable Bags	100.00	4.80	2.00	0.50	-	-
5590	Spaghetti with Italian Meat Sauce	30	6 Boilable Bags	64.00	7.44	2.00	1.00	1/2	-
5591	Rotini with Italian Meat Sauce	30	6 Boilable Bags	64.00	7.44	2.00	1.00	1/2	-
WGR Portion Pack Pasta Entrées (Ovenable Bowls)									
5163	Cheeseburger Mac Bowls	11.25	PET Individual	30.00	6.00	2.50	1.00	-	-
5501	Rotini with Meat Sauce Bowls	15	PET Individual	30.00	8.00	2.00	1.00	1/4	-
5502	Spaghetti with Meat Sauce Bowls	15	PET Individual	30.00	8.00	2.00	1.00	1/4	-
Pasta Sauces									
5533	Premium Spaghetti Sauce with Beef (AF, GF)	32	4 Boilable Bags	90.00	5.64	2.00	-	1/2	-
5578	Premium Zesty Beef Spaghetti Sauce (AF, GF)	30	6 Boilable Bags	85.00	5.60	2.00	-	1/2	-
5528	Value Zesty Italian Beef & Tomato Sauce	30	6 Boilable Bags	120.00	4.00	2.00	-	1/4	-
Cooked Ground Beef									
5862	Premium Cooked Ground Beef Crumbles (AF, GF)	30	6 Boilable Bags	172.00	2.79	2.00	-	-	-
5868	Value Cooked Ground Beef Crumbles with VPP (GF)	30	6 Boilable Bags	196.00	2.44	2.00	-	-	-
Premium Beef Patties (AF, GF)									
5610	2.50 oz Premium Beef Patty (AF, GF)	30	6 Poly Bags	192.00	2.50	2.00	-	-	-
5670	2.45 oz Premium Beef Steak Patty (AF, GF)	30	6 Poly Bags	195.00	2.45	2.00	-	-	-
5671	2.25 oz Premium Beef Patty w/ Mushrooms (AF, GF)	30	6 Poly Bags	213.00	2.25	1.75	-	-	1/8
5683	3.0 oz Premium Beef Steak Patty (AF, GF)	29.3	6 Poly Bags	156.00	3.00	2.50	-	-	-
Beef Patties (contains soy)									
5637	2.46 oz. Signature Beef Patty with Mushrooms (GF)	30	6 Poly Bags	195.00	2.46	2.00	-	-	1/8
5682	2.25 oz Signature Beef Patty (GF)	30.4	6 Poly Bags	216.00	2.25	2.00	-	-	-
5659	2.50 oz Value Beef Patty (GF)	30.6	6 Poly Bags	196.00	2.50	2.00	-	-	-
5661	2.20 oz Value Beef Patty (GF)	31.4	6 Poly Bags	228.00	2.20	2.00	-	-	-
5679	2.17 oz Value Beef Patty (GF)	30	6 Poly Bags	221.00	2.17	2.00	-	-	-
Salisbury Steak, Meatloaf Slices, & Breaded Patties									
5678	Premium Salisbury Steak w/ Mushrooms (AF, GF)	30	6 Poly Bags	196.00	2.45	2.00	-	-	1/8
5632	Signature Salisbury Steak	30	6 Poly Bags	172.00	2.78	2.00	-	-	-
5631	Signature Meatloaf Slices	30	6 Poly Bags	150.00	3.20	2.00	-	-	-
5695	Breaded Beef Patty (WGR)	28.9	6 Poly Bags	137.00	3.35	2.00	0.50	-	-
Seasoned Beef "Philly" Steak							-	-	-
5813	Seasoned Beef "Philly" Steak (GF)	30	6 Poly Bags	167.00	2.86	2.00			

BEEF PRODUCTS continued

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.		
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Red / Orange Vegetable Servings	Additional Other Vegetable Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)				
Beef: Special Trim 100156									
Whole Muscle and Specialty Items									
5887	Premium Sous Vide Beef (AF, GF)	30	6 Boilable Bags	146.00	3.28	2.00	-	-	-

Add CP to the **front** of JTM codes to utilize non-substitutable USDA commodities. | Add CE to the **end** of JTM codes for commercial equivalent versions of the item.

PREMIUM: Contains no allergens | **SIGNATURE:** Contains less than 7% soy | **VALUE:** Contains more than 7% soy

PORK PRODUCTS

AF = Allergen Free

GF = Gluten Free

PFS = Product Formulation Statement

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.		
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Red / Orange Vegetable Servings	Additional Other Vegetable Servings
				Approx. <u>FULL</u> Servings	CN Serving Size (oz. by wt)				
Pork Boneless Picnics 100193									
Taco Fillings							-	-	-
5205	Signature Pork Taco Filling (GF)	30	6 Boilable Bags	151.00	3.17	2.00	-	1/8	-
5230	Signature Shredded Pork Taco (GF)	30	6 Boilable Bags	105.00	4.56	2.00	-	1/8	-
Sloppy Joe & BBQ									
5401	Signature Pork Sloppy Joe (GF)	30	6 Boilable Bags	139.00	3.44	2.00	-	1/8	-
5406	Signature Southern-Style Pork BBQ (GF)	30	6 Boilable Bags	120.00	4.00	2.00	-	1/8	-
Pasta Sauce & Meatballs									
5521	Premium Pork Spaghetti Sauce (AF, GF)	30	6 Boilable Bags	81.00	5.91	2.00	-	1/2	-
5036	Signature Pork Meatball (4ct. = CN)	30	6 Poly Bags	176.00	2.72	2.00	-	-	-
Rib Patties & Breaded Chops									
5690	Signature BBQ Pork Rib Patty with Sauce	29.4	6 Poly Bags	168.00	2.80	2.00	-	-	-
5694	WGR Breaded Pork Chop Shaped Patty	28.9	6 Poly Bags	137.00	3.35	2.00	0.50	-	-
Breakfast									
552	Homestyle Pork Sausage Gravy	30	6 Boilable Bags	121.00	3.95	1.00	-	-	-
5646	Premium 2.5" Sausage Patty (AF, GF)	30	6 Poly Bags	384.00	1.25	1.00	-	-	-
5649	Premium 2.5" Sausage Patty (AF, GF)	30	6 Poly Bags	360.00	1.33	1.00	-	-	-
5653	Premium Sausage Link (2=1 oz M/MA, AF, GF)	30	6 Poly Bags	352.00	1.36	1.00	-	-	-
5674	Premium 3" Sausage Patty (AF)	30	6 Poly Bags	360.00	1.33	1.00	-	-	-
5635	Value 2.5 " Breakfast Patty (GF)	30	6 Poly Bags	366.00	1.31	1.00	-	-	-

Add CP to the **front** of JTM codes to utilize non-substitutable USDA commodities. | Add CE to the **end** of JTM codes for commercial equivalent versions of the item.

PREMIUM: Contains no allergens | **SIGNATURE:** Contains less than 7% soy | **VALUE:** Contains more than 7% soy

POULTRY PRODUCTS

AF = Allergen Free

GF = Gluten Free

PFS = Product Formulation Statement

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.		
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Red / Orange Vegetable Servings	Additional Other Vegetable Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)				
Turkey Thighs 100883									
Taco Fillings									
5202	NEW Premium Turkey Taco Filling (AF, GF)	30	6 Boilable Bags	139.00	3.45	2.00	-	-	-
5221	Premium Turkey Chorizo (AF, GF)	30	6 Boilable Bags	134.00	3.58	2.00	-	-	-
5235	Signature Turkey Taco Filling (GF)	30	6 Boilable Bags	139.00	3.45	2.00	-	1/8	-
5254	Signature Turkey Taco Filling (GF)	32	4 Boilable Bags	157.00	3.26	2.00	-	-	-
Chili & Pasta Meat Sauce									
5347	Premium Southwest Turkey Chili w/out Beans (AF, GF)	30	6 Boilable Bags	96.00	5.00	2.00	-	1/8	1/8
5343	Signature Turkey Chili w/ Beans (GF)	30	6 Boilable Bags	82.00	5.83	2.00	-	3/8	-
5532	Premium Zesty Turkey Spaghetti Sauce (AF, GF)	30	6 Boilable Bags	80.00	6.00	2.00	-	1/2	-

POULTRY PRODUCTS continued

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.		
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Red / Orange Vegetable Servings	Additional Other Vegetable Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)				
Turkey Thighs 100883									
Meatballs & Turkey Corn Dogs							-	-	-
5052	Premium Turkey Meatballs (5ct. = CN; AF, GF)	30	6 Poly Bags	185.00	2.60	2.00	-	-	-
5051	Signature Turkey Meatball (5ct. = CN)	30	6 Poly Bags	168.00	2.85	2.00	-	-	-
5090	Mini Turkey Corn Dogs (6=2 M/MA; WGR)	30	6 Poly Bags	119.00	4.02	2.00	2.00	-	-
Breakfast							-	-	-
5685	Premium 2.5" Turkey Sausage Patty (AF, GF)	30	6 Poly Bags	369.00	1.30	1.00	-	-	-
5164	NEW Country Breakfast Scramble (turkey sausage, eggs, cheese & potatoes)	30	6 Boilable Bags	131.00	3.65	2.00	-	-	-
5091	NEW Pancake & Sausage Bites (6=2 M/MA; WGR)	30.15	6 Poly Bags	120.00	4.02	2.00	1.50	-	-
Chicken (Commercial Only)									
Taco Fillings									
520ICE	Signature Chicken Taco Filling	30	6 Boilable Bags	165.00	2.90	2.00	-	-	-

PREMIUM: Contains no allergens | **SIGNATURE:** Contains less than 7% soy | **VALUE:** Contains more than 7% soy

CHEESE PRODUCTS

AF = Allergen Free

GF = Gluten Free

PFS = Product Formulation Statement

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.	
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Dark Green, Starchy or Other Veg. Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)			
Cheddar Cheese 110242								
Yellow Cheese Sauces								
5731	NEW Premium Golden Hatch Queso (GF)	30	6 Boilable Bags	240.00	2.00	1.00	-	-
5705	Premium Cheddar Cheese Sauce (GF)	30	6 Boilable Bags	263.00	1.82	1.00	-	-
5715	Signature Cheddar Cheese Sauce (GF)	30	6 Boilable Bags	252.00	1.90	1.00	-	-
5708	Premium Jalapeño Cheese Sauce (GF)	30	6 Boilable Bags	263.00	1.82	1.00	-	-
5724	Signature Jalapeño Cheese Sauce (GF)	30	6 Boilable Bags	253.00	1.89	1.00	-	-
White Cheese Sauces								
5718	Premium Queso Blanco (GF)	30	6 Boilable Bags	240.00	2.00	1.00	-	-
5725	Signature Spicy Queso Blanco (GF)	30	6 Boilable Bags	240.00	2.00	1.00	-	-
5730	Premium Three Cheese Sauce (GF)	30	6 Boilable Bags	268.00	1.79	1.00	-	-
5722	Signature Alfredo Sauce (GF)	30	6 Boilable Bags	262.00	1.83	1.00	-	-
WGR Pasta Entrées and Mac & Cheese Products								
5764	Premium Alfredo Sauce with Penne Pasta	30	6 Boilable Bags	83.00	6.00	2.00	1.00	-
5774	Premium Bistro Penne Alfredo	30	6 Boilable Bags	83.00	5.78	1.00	1.00	-
5773	Premium Three Cheese Cavatappi	30	6 Boilable Bags	80.00	6.00	2.00	1.00	-
5768	Premium Creamy Mac & Cheese (Elbow)	30	6 Boilable Bags	80.00	6.00	2.00	1.00	-
5756	Signature Mac & Cheese (Elbow)	30	6 Boilable Bags	80.00	6.00	2.00	1.00	-
5767	Value Mac & Cheese (Elbow)	30	6 Boilable Bags	80.00	6.00	2.00	1.00	-
5769	Premium Creamy Mac & Cheese (Stick Pasta)	30	6 Boilable Bags	80.00	6.00	2.00	1.00	-
5765	Signature Mac & Cheese (Stick Pasta)	30	6 Boilable Bags	80.00	6.00	2.00	1.00	-
Mac & Cheese Products made with Semolina Pasta								
5757	Premium Mac & Cheese (Elbow)	30	6 Boilable Bags	80.00	6.00	2.00	1.00*	-
5758	Signature Mac & Cheese (Elbow)	30	6 Boilable Bags	80.00	6.00	2.00	1.00*	-
5759	Premium Mac & Cheese (Stick Pasta)	30	6 Boilable Bags	80.00	6.00	2.00	1.00*	-
5761	Signature Mac & Cheese (Stick Pasta)	30	6 Boilable Bags	80.00	6.00	2.00	1.00*	-
Portion Pack WGR Mac & Cheese (Ovenable Bowl)								
5781	Signature Mac & Cheese (Stick Pasta)	11.25	PET Individual	30.00	6.00	2.00	1.00	-
5782	Signature Mac & Cheese (Elbow)	11.25	PET Individual	30.00	6.00	2.00	1.00	-
5783	Premium Penne Alfredo	11.25	PET Individual	30.00	6.00	2.00	1.00	-

CHEESE PRODUCTS continued

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Grain & Vegetable Equiv.	
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving	Grain Equivalent	Dark Green, Starchy or Other Veg. Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)			
Cheddar Cheese 110242								
Soups, Sides & Breakfast								
5114	Broccoli Cheese Soup (GF)	30	6 Boilable Bags	80.00	6.00	2.00	—	1/4 drk grn
5955	NEW Cheddar Grits (GF)	30	6 Boilable Bags	60.00	8.00	0.50	1.00	—
5164	NEW Country Breakfast Scramble (turkey sausage, eggs, cheese & potatoes) (GF)	30	6 Boilable Bags	131.00	3.65	2.00	—	—

* with flexibility waiver

PREMIUM: Cheese is the first ingredient | **SIGNATURE:** Cheese is NOT the first ingredient

All of JTM's cheese products are free from artificial flavors and caramel color.

MEATLESS & VEGETARIAN PRODUCTS

AF = Allergen Free

GF = Gluten Free

PFS = Product Formulation Statement

	PRODUCT DESCRIPTION, CN SERVING AND PACK INFORMATION						Vegetable Equivalents		
Item Code	Description	Finished Case Weight	Pack Type	Case Pack Info.		M/MA Per Serving or WGR equiv.	Red / Orange Veg. Servings	Legumes Veg. Servings	Other or Dark Green Veg. Servings
				Approx. FULL Servings	CN Serving Size (oz. by wt)				
Tomato Paste Totes 100332									
Meatless Chili, Soups & Pasta Sauce									
5383	Premium Three Bean Chili (PFS, AF, GF)	30	6 Boilable Bags	120.0	4.00	1M/MA	1/8	1/4	—
5385	NEW Premium Three Bean Chili Bowls – Portion Pack (PFS, AF, GF)	15	30/8 oz. bowls	30.0	8.00	2 M/MA	1/4	1/2	—
5113	Creamy Tomato Soup (PFS, GF)	30	6 Boilable Bags	80.0	6.00	—	1/2	—	—
5703	Premium Marinara Sauce (PFS, AF, GF)	30	6 Boilable Bags	137.0	3.50	N/A	1/2	—	—
BBQ, Hot Sauces & Gravies									
5704	Buffalo-Style Sauce (PFS)	30	6 Boilable Bags	384.0	1.25	N/A	1/8	—	—
5707	Sriracha Sauce (PFS; AF, GF)	30	6 Boilable Bags	480.0	1.00	N/A	1/8	—	—
5711	BBQ Sauce (PFS, AF, GF)	30	6 Boilable Bags	384.0	1.25	N/A	—	—	—
5115	Lower-Sodium Brown Gravy (AF, GF)	30	6 Boilable Bags	216.0	2.22	N/A	—	—	—
Hispanic Sauces & Salsas									
5710	Salsa Roja (PFS; AF, NC)	30	6 Boilable Bags	480.0	1.00	N/A	1/8	—	—
5719	Hatch Salsa Verde (PFS, AF, GF)	20	4 Boilable Bags	320.0	1.00	N/A	—	—	—
Ethnic Sauces									
73400	NEW Korean BBQ Sauce (GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73160	Caribbean Jerk Sauce (AF, GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73430	Asian Base Sauce (GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73480	Sweet Chili Sauce (AF, GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73450	General Tso's (GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73460	Sweet & Sour Sauce (GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73420	Orange Sauce (GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
73470	Sweet Teriyaki Sauce (GF)	30	6 Boilable Bags	480.0	1.00	N/A	—	—	—
Steel Cut Oatmeal (WGR)									
5991	Portion Packed Brown Sugar Oatmeal (PFS, AF, GF)	11.25	30/6 oz. bowls	30.0	6 oz.	1.0 WGR	—	—	—
5950	Brown Sugar Oatmeal (PFS, AF, GF)	30	6 Boilable Bags	80.0	6 oz.	1.0 WGR	—	—	—
5954	Steel Cut Oatmeal--no sugar added (PFS, AF, GF)	30	6 Boilable Bags	80.0	6 oz.	1.0 WGR	—	—	—
WGR Breadsticks & Pretzels									
5908	Breadsticks (PFS)	12.5	100 breadsticks	100.0	1 stick	2.0 WGR	—	—	—
5911	Pretzel Bites (PFS)	15	558 bites	139.0	4 bites	2.0 WGR	—	—	—

Our sauces contain no artificial sweeteners, corn syrup, caramel color, gluten or MSG.



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DISHES TOGETHER.®

J.T.M. Food Group has been proudly serving the K-12 industry for over 20 years. We are committed to understanding the challenges and trends that impact your business. Our goal is to develop fully cooked products that your students will love, and that deliver the added benefits you need to ensure consistent, safe and delicious dishes every time.

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